

Message Text

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R 112318Z FEB 74

FM SECSTATE WASHDC

TO AMEMBASSY TEHRAN

C O N F I D E N T I A L STATE 027875

E.O. 11652: GDS

TAGS: ETEL, IR

SUBJECT: EXPANDED PEACE SCEPTER PROGRAM

REFS: STATE 23045, TEHRAN 523

SUMMARY: AMERICAN TELEPHONE AND TELEGRAPH CO QUALIFIED AND
WILLING PROVIDE TEAM TO ADVISE GOI UNDER DIRECT CONTRACT.

1. DISCUSSIONS WITH AID'S OFFICE OF ENGINEERING AND OFFICE
OF SPECIAL TECHNICAL SERVICES, FCC, COMMERCE, DOD, AND
AMERICAN TELEPHONE AND TELEGRAPH COMPANY (AT&T) HAVE
PRODUCED FOLLOWING RECOMMENDATIONS: CURRENT NEED BELIEVED
TO BE FOR A TEAM WITH SINGLE POINT OF RESPONSIBILITY WHOSE
EFFORTS IN IRAN WOULD POINT OUT EXISTING PROBLEMS OF CIVIL-
IAN TELECOMMUNICATIONS ORGANIZATION, OPERATION, AND SYSTEM
DESIGN AND DEVELOPMENT, AND WHOSE RECOMMENDATIONS WOULD BE
UNBIASED BY POSSIBILITIES OF FUTURE EQUIPMENT SALES.

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2. NO KNOWN USG ENTITY HAS NUMBER AND VARIETY OF TALENTS REQUIRED FOR PROMPT COMPLETION THIS WORK. AT&T REPRESENTATIVES HAVE EXPRESSED WILLINGNESS IN PRINCIPLE TO UNDERTAKE THIS ASSIGNMENT ON BASIS OF NOT MORE THAN EIGHT PEOPLE ASSIGNED TO IRAN FOR NOT MORE THAN 8 WEEKS AT NOT TO EXCEED GRAND TOTAL DOLS 125,000. ALL SALARY, PER DIEM, INTERNATIONAL TRAVEL, OVERHEAD, ETC COVERED IN THIS FIGURE WHICH IS INITIAL ROUGH ESTIMATE. COMPLETE PRICING DETAILS WOULD BE DEVELOPED DURING NEGOTIATIONS BETWEEN GOI AND AT&T. RECOMMENDATIONS THIS TEAM WOULD NOT ENCOMPASS EQUIPMENT SPECIFICATIONS AND THEREFORE WOULD NOT BE AFFECTED BY POTENTIAL HARDWARE SALES INTERESTS OF AT&T OR ITS AFFILIATES. IF GOI LATER WANTS FURTHER ADVICE INCLUDING SPECIFICATIONS, VARIOUS METHODS COULD BE USED TO ASSURE IMPARTIALITY TOWARD SUPPLIERS. PROPOSED WORK WOULD BE UNDERTAKEN ON BASIS OF CONTRACT BETWEEN GOI AND AT&T. AT&T WOULD EXPECT HAVE ENTIRE TEAM IN IRAN ONE WEEK AFTER CONTRACT SIGNATURE.

3. IN ORDER FOR THIS TEAM TO BE PRODUCTIVE, IT WILL REQUIRE COMPLETE AND FRANK INFORMATION FROM GOI ABOUT ALL RELEVANT CIVILIAN ORGANIZATIONS AND FACILITIES TO INCLUDE ALL DATA, PLANS, PROGRAMS AND OPERATIONS. WITHOUT THIS, NO TEAM CAN PROVIDE LOGICAL AND APPROPRIATE ADVICE. TEAM WILL REQUIRE OFFICE SPACE IMMEDIATELY ON ARRIVAL, SECRETARIAL FACILITIES AND LOCAL AND INTRA-COUNTRY TRANSPORTATION. DISCUSSION WITH IIAF REGARDING INTERFACE BETWEEN MILITARY AND CIVILIAN REQUIREMENTS WILL ALSO BE NECESSARY.

4. ACTION REQUESTED: ADVISE WHETHER (A) AT&T TEAM ACCEPTABLE IN PRINCIPLE TO EMBASSY AND GOI, (B) GOI EMBASSY WASHINGTON COULD BE AUTHORIZED SIGN CONTRACT IN ORDER SHORTEN TIME REQUIRED FOR TEAM ARRIVAL IN IRAN. KISSINGER

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